

**Corporate Rate Agreement 2024**

THIS AGREEMENT ("Agreement") is made on 09-January-2024.

**BY AND BETWEEN**

- (1) **QATAR OLYMPIC ACADEMY** a body corporate and existing under the laws of Qatar having its principal office of business in Al Gharafa, PO Box 7494, Doha, Qatar ; and
- (2) Premier Inn Hotels Qatar, a body corporate organised and existing under the laws of Qatar having its principal office of business at CR NO# 122197 BLDG# 06, ST# 950, Zone 27, Umm Ghuwailina, Doha, State of Qatar, PO BOX 10253 (the "Supplier"), (each a "Party" and together the "Parties").

**BACKGROUND**

- (A) The Supplier is engaged in the business of operating/managing limited-service hotels equivalent to three star rated hotels and providing equivalent hotel accommodation services (Services).
- (B) The Company wishes to purchase certain services from the Supplier and the Supplier is willing to provide such services in accordance with the terms and conditions of this Agreement.

In consideration of the mutual covenants and undertakings set out below, which the Parties agree shall constitute Clause and Schedule headings shall not affect the interpretation of this Agreement.

**1. SCHEDULES**

- 1.1 The Schedules form part of this Agreement and shall have effect as if set out in full in the body of this Agreement. Any reference to this Agreement includes the Schedules. Unless expressly specified otherwise, in the event of any inconsistency between the terms of this Agreement and the terms of the Schedules, the terms of this Agreement shall take precedence to the extent of such inconsistency.

**2. COMMENCEMENT AND DURATION**

- 2.1 The Supplier shall provide the Services to the Company at its participating hotels listed in Schedule 1 ("Participating Hotels") on the terms and conditions of this Agreement subject to specific terms listed in Schedule 2 at charges specified under Schedule 4 separately for each participating Hotel. Notwithstanding any other clause, the provision of Service is subject to availability at the sole discretion of the Supplier.
- 2.2 The Supplier shall provide the Services from 09-January-2024 for a period of twelve (12) months ("Term") following which this Agreement shall terminate automatically, unless terminated earlier in accordance with this Agreement.
- 2.3 The rates, charges and terms of this agreement are not valid for Group Bookings and a separate contract needs to be issued for Groups on a case-to-case basis. A "Group Booking" is defined as a booking for 10 rooms or more with the same or similar arrival and departure date.

**3. CHARGES AND PAYMENT**

- 3.1 In consideration of the Services by the Supplier, the Company shall pay the charges set out in Schedule 4 and unless otherwise agreed these charges shall be paid in advance prior to or at the time of check-in.

**4. CONFIDENTIALITY**

- 4.1 Each Party undertakes that it shall not at any time during this Agreement, and for a period of two (2) years after termination of this Agreement, disclose to any person any information concerning the business, affairs, customers, clients, or suppliers of the other Party, except
  - 4.1.1 to its employees, officers, representatives, or advisers who need to know such information for the purposes of carrying out the Party's obligations under this Agreement Each Party shall ensure that its employees, officers, representatives, or advisers to whom it discloses the other Party's confidential information comply with this clause 8; and

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4.1.2 as may be required by law, court order or any governmental or regulatory authority.

4.2 No Party shall use the other Party's confidential information for any purpose other than to perform its obligations under this Agreement.

## 5. TERMINATION

5.1 Without prejudice to any other rights or remedies, either Party may at any time terminate this Agreement in whole or in part, for its convenience, by providing notice of four (4) weeks to the other Party. Either Party shall be entitled to terminate this Agreement with immediate effect by giving notice in writing to the other Party (i) in case a material breach capable of remedy is not remedied by defaulting Party within seven (7) days after being informed of the breach; or (ii) any event of insolvency occurs with respect to the other Party. In such circumstances, the Supplier shall be entitled to amounts due in respect of completed and accepted Services provided by the Supplier.

5.2 The Supplier may at its discretion apply the termination clause 5.1 in respective specific Participating Hotel(s) and/or may choose to terminate the complete agreement.

5.3 The termination of this Agreement shall in no event prejudice the Parties' rights and obligations that have accrued prior to the effective date of termination of this Agreement.

5.4 Neither the Company nor the Supplier shall be liable to the other in any action or claim for consequential or special damages, loss of profits, loss of goodwill or loss of use etc. in any way as a result of this Agreement.

## 6. SEVERANCE

6.1 If any provision of this Agreement (or part of any provision) is found by any court or other authority of competent jurisdiction to be invalid, illegal or unenforceable, that provision or part-provision shall, to the extent required, be deemed not to form part of the Agreement, and the validity and enforceability of the other provisions of the Agreement shall not be affected.

6.2 If a provision of this Agreement (or part of any provision) is found illegal, invalid or unenforceable, the provision shall apply with the minimum modification necessary to make it legal, valid and enforceable.

## 7. ENTIRE AGREEMENT

7.1 This Agreement including Schedules 1, 2, 3 & 4 appended hereto constitutes the entire agreement between the Parties and supersedes and extinguishes all previous drafts, arrangements, understandings, or agreements between them, whether written or oral, relating to the subject matter of this Agreement.

## 8. NO PARTNERSHIP OR AGENCY

8.1 Nothing in this Agreement is intended to, or shall operate to, create a partnership between the Parties, or to authorize either Party to act as agent for the other, and neither Party shall have authority to act in the name or on behalf of or otherwise to bind the other in any way (including the making of any representation or warranty, the assumption of any obligation or liability and the exercise of any right or power).

## 9. PARTICIPATING HOTELS

9.1 The list of hotels participating under this agreement is listed in Schedule 1. Notwithstanding, the Supplier may by a notice to the Company extend and apply this Agreement to any property owned, partly owned

and/or managed by the Supplier, irrespective that such property may be operating as a separate legal entity.

9.2 Where a property either listed in Schedule 1 or notified subsequently is operating as a separate legal entity, a direct, legal contract is created between the Company and such property based on the terms and conditions of this Agreement.

9.3 Save as clause 9.1 and 9.2, a person who is not a Party to this Agreement shall not have any rights under or in connection with it.

## 10. NOTICES

10.1 Any notice required to be given hereunder shall be given by sending the same by electronic transmission, facsimile, prepaid post or by hand delivery to the address of the addressee shown at the outset of this Agreement or to such other address as either Party may notify to the other for this purpose. If sending by electronic transmission or facsimile, notice shall be deemed to have been given at the time of dispatch with confirmed transmission report or equivalent stating the correct email address or facsimile number and if sending by post, notice shall be deemed to have been given on the day on which it would have been received in due course of post.

10.2 Notices must be given to the authorized representative of the Parties at their respective addresses set out in Schedule 3.

## 11. GOVERNING LAW AND JURISDICTION

11.1 This agreement and any disputes or claims related to or arising from it, whether contractual or non-contractual, shall be governed and interpreted according to the Laws applicable in the State of Qatar. All claims must be exclusively submitted to the competent courts in the State of Qatar.

## 12. COUNTERPARTS

12.1 This Agreement may be executed in any number of counterparts, each of which when executed and delivered shall constitute an original of this Agreement, but all the counterparts shall together constitute the same Agreement.

## 13. COSTS

13.1 Save as otherwise provided in this Agreement, each Party shall pay its own costs in connection with the negotiation, preparation, execution and performance of this Agreement, and all documents ancillary to it.

IN WITNESS WHEREOF this Agreement has been executed by or on behalf of each of the Parties by a duly authorized signatory on the date set out above.



SIGNED BY  
Eduard Jimenez  
Regional Commercial Director




SIGNED BY  
Name: Maha Ismail M a Al Emadi  
Designation: Head of Sports Section

Authorized signatory for and on behalf of  
Premier Inn Hotels LLC

Authorized signatory for and on behalf of  
Qatar Olympic Academy

Initials \_\_\_\_\_

**SCHEDULE 1: THE PARTICIPATING HOTEL**

S.No.	Hotel Name	Location
1	reservations.doa@mena.premierinn.com	Ummghuwilina, Doha, Qatar
2	reservations.dec@mena.premierinn.com	Education City, Doha, Qatar

**SCHEDULE 2: SPECIFIC TERMS**

Rate Terms

- The rates and charges are non-commissionable.
- Promotional rates may be found on our website from time to time with additional terms and conditions.
- Percentage (10%) discount mentioned in the rate grid can be applied in case the best available rate for the reservation period is lower than the negotiated corporate rates.
- Being preferred corporate partner of Premier Inn Hotels Middle East, company could avail 10% discount on best available rate at the sister property locations that company is not contracted for.
- Corporate rates are applicable for individual room bookings, up to 10 rooms maximum on same dates. Group rates will be applicable in case the number of rooms is 10 and above.
- The rates and charges are based on an expected minimum level of business of **400** Room Nights per year and may be revised by Supplier at its sole discretion if this production volumes are not meet.
- Should the statutory levies change anytime in the future, the statutory levies as applicable during the actual period of stay will apply and to that extent the rates and charges would be automatically adjusted and apply. Reference to change in statutory levies include but not limited to any amendment of the existing tourism fees, municipality fees, taxes/VAT etc. or introduction of any new fees, taxes, or any other charges levied by any authority of the government or department.
- Supplier reserves the right to provide alternative accommodation at any other hotel due to operational reasons

Check In / Check Out Policy

Check In Time	14:00 Hrs.	Check Out Time	12:00 Hrs.
<b>Early Check In rates</b>		<b>Late check out rates</b>	
10:00 – 13:00	Half Day Charges	13:00 – 18:00	Half Day Charges
Before 10:00 hrs.	Full Day charges	18:00 hrs. Onwards	Full Day charges

Cancellation Policy

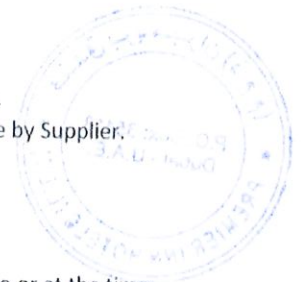
- Rooms booked must be cancelled before 1 PM on day of arrival.
- Rooms cancelled after 1 PM on arrival date will be charged one full night at contracted rate.

Non-Arrival (No-show) Policy

- Pre-confirmed bookings that fail to arrive will be charged one full night at the contracted rate.
- During major events, the cancellation & no-show policy may be differently notified at any time by Supplier.
- Event policies will be mentioned within any bookings made during these periods.

Payment policy

- The Supplier does not provide credit facilities.
- All bookings must be guaranteed with a valid credit card. Payment must be made in full prior to or at the time of check-in. Payment can be made direct, via wire transfer or via credit card. Credit cards used to guarantee rooms will be charged on the day of arrival for any no-shows or late cancellations after 1 PM.



Credit Facilities (if granted by Participating Hotels at their sole discretion)

- A separate credit application will need to be submitted by the Company as per Supplier format, along with the required supporting documentation.
- Company may request credit (up to 30 days) for invoices to be paid by the Company directly as opposed to the individual traveler paying at check-in as per standard payment policy.
- Supplier reserves the right to grant such credit privileges at its sole discretion. Credit, if granted, can be revoked at the discretion of Supplier immediately upon providing written notice to the Company.
- Where credit facilities is granted, all invoices must be settled by the Company within 30 days from the date the invoice is delivered to the Company by email. The Supplier or Participating Hotels will invoice the Company at check-out or at intervals of 15 days if the guests stays more than 15 days. In the later event the guest will be check-out and checked-in every 15 days to generate such invoice.

Suspension of Obligation Policy

- Premier Inn shall not be responsible and shall be relieved of its obligation under this contract in the event and to the extent of the performance of this contract is delayed or prevented by force majeure, being any cause reasonably beyond its control including but not limited to work disputes, cyclones, other natural disasters, war, inability to obtain labor, outbreak of disease, government regulation and disruption to travel services.

Responsibility

- Premier Inn does not accept responsibility for damage to or loss of any of the Company's or guests' property left in the hotel (under or outside of the control of Premier Inn) prior to, during or after a booking. The Company and guests should arrange their own insurance and / or security. All clients' belongings and goods must be removed from the hotel premises upon departure.

Request for bookings

- All request for bookings under this agreement must be send through email at –

S.No.	Hotel Name	Location
1	reservations.doa@mena.premierinn.com	Ummghuwilina, Doha, Qatar
2	reservations.dec@mena.premierinn.com	Education City, Doha, Qatar

- The acceptance of such booking request is subject to confirmation by the Supplier or the Participating Hotels at their sole discretion.

**SCHEDULE 3: NOTICES**

For the purposes of Clause10, the address of each Party shall be:

For Company:

For the attention of: Ms. Maha Ismail M a Al Emadi

Overnight address: Al Gharafa, Doha Qatar

Tel: 974 7042 4242

Email: mai-emadi@olympic.qa

For the Supplier:

For the attention of: Eduard Jimenez

Overnight address: Premier Inn Al Jaddaf

Tel: 971 600 500 503

Email: [eduard.jimenez@mena.premierinn.com](mailto:eduard.jimenez@mena.premierinn.com)

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**SCHEDULE 4: PRICING SCHEDULE**

Premier Inn Doha Airport		Room Rates		
Validity		Room Only	Bed & Breakfast	
		Single /Double	Single Occupancy	Double Occupancy
01/01/2024	31/12/2024	180 QAR	220 QAR	260QAR
01/01/2024	31/12/2024		10% OFF	

**F&B SUPPLEMENTS**

Supplement	Description
Breakfast	QAR 40
Lunch	QAR 60
Dinner	QAR 60

Premier Inn Doha Education City		Room Rates		
Validity		Room Only	Bed & Breakfast	
		Single /Double	Single Occupancy	Double Occupancy
01/01/2024	31/12/2024	220 QAR	260 QAR	300 QAR
01/01/2024	31/12/2024		10% OFF	

**F&B SUPPLEMENTS**

Supplement	Description
Breakfast	QAR 40
Lunch	QAR 80
Dinner	QAR 80

**CURRENCY**

Above Rates and supplements are in QAR Qatari Riyal

SIGNED BY

Eduard Jimenez  
Regional Commercial Director  
Premier Inn Hotels LLC



SIGNED BY

Name: Ms. Maha Ismail M a Al Emadi  
Authorized signatory for and on behalf of  
COMPANY: Qatar Olympic Academy

SIGNED BY

Saeed Mahmood  
Sales Manager – Middle East  
Premier Inn Hotels LLC



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